



U.S.-PANAMA TRADE PROMOTION AGREEMENT

Wyoming Farmers Will Benefit

September 2011

The U.S. agricultural sector has a great deal to gain from the pending U.S.-Panama Trade Promotion Agreement, known as the Panama TPA. The agreement will immediately eliminate duties on nearly 50 percent of current U.S. exports and gives U.S. exporters improved access to the Panamanian market for many products that have been highly protected. U.S. agricultural exports to Panama in 2010 exceeded \$450 million.

The Panama TPA agreement eliminates tariffs and other barriers on most agricultural products, increasing export opportunities for a range of Wyoming's agricultural products, including beef, wheat, and barley. Wyoming's agricultural exports to all countries, estimated at \$128 million in 2010, supported roughly 1,100 jobs, on and off the farm. Export sales make an important contribution to the Wyoming farm economy, which had total cash receipts of \$1.2 billion in 2010.

Beef

- Panama will immediately eliminate its 30-percent duty on the products most important to the U.S. beef industry – prime and choice cuts. Panama's tariffs on other cuts of beef will be phased out over 15 years.
- The 10-percent tariff on beef tongues and livers will be eliminated in 5 years, and the 15-percent tariff on other edible offal will be eliminated immediately.
- Panama has already implemented a December 2006 bilateral agreement with the United States on sanitary/phytosanitary measures (SPS), reopening its market to U.S. beef by bringing its import requirements related to bovine spongiform encephalopathy into compliance with international standards.
- Panama also accepted the equivalence of the U.S. meat inspection system, which allows U.S. inspectors to certify beef for export to Panama without having each facility and shipment inspected by Panamanian authorities.

Pork

- Panama will provide immediate duty-free access, within preferential TRQs, for 2,554 metric tons of U.S. pork products, including 1,600 tons of fresh and frozen pork cuts, 636 tons of pork fat and bacon, and 318 tons of processed pork. Most of these products currently face tariffs of 70 percent. The TRQ quantities will expand and over-quota tariffs will be eliminated in 15 years.
- Panama will immediately eliminate its 10-percent tariff on pork variety meats.
- Panama has already implemented a December 2006 bilateral agreement with the United States on SPS, recognizing the equivalence of the U.S. meat inspection system and thereby allowing U.S. inspectors to certify pork for export to Panama without having each facility and shipment inspected by Panamanian authorities.

Wheat and Barley

- Panama's current zero-tariff treatment for wheat will be locked in place immediately upon implementation of the agreement.
- The 10-percent tariff on wheat flour will be eliminated within 12 years.
- Panama's current zero-tariff treatment for barley and barley malt will be locked in place immediately upon implementation of the agreement.

Dry Peas, Beans, and Lentils

- Panama will immediately eliminate its 15-percent tariffs on most dried peas, lentils and most beans. For kidney beans, Panama will provide immediate duty-free access within a preferential TRQ that starts at 795 tons and grows 6 percent annually. The 15-percent over-quota tariff will be phased out in 12 years.

Wyoming Principal Agricultural Products and Exports		
Product	Cash Receipts (2010 calendar year)	Exports (2010 fiscal year)
Total	\$1.2 billion	\$128 million
Cattle and Beef	\$733 million	\$52 million
Hogs and Pork	\$71 million	\$19 million
Wheat, Barley and Products	\$47 million	\$13 million
Dry Peas, Beans and Lentils	\$24 million	\$8 million
	Source: USDA-NASS	Source: USDA-ERS

For questions about the U.S.-Panama Trade Promotion Agreement and its impact on U.S. agriculture, please contact FAS Public Affairs at (202) 720-7115 or LPA@fas.usda.gov.